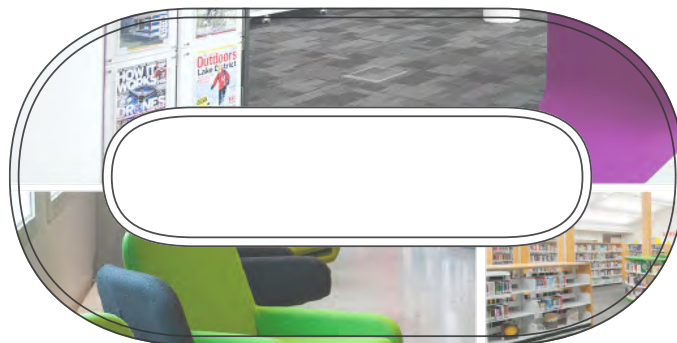
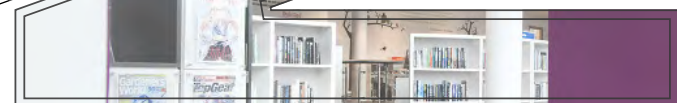
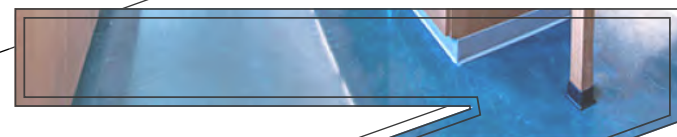
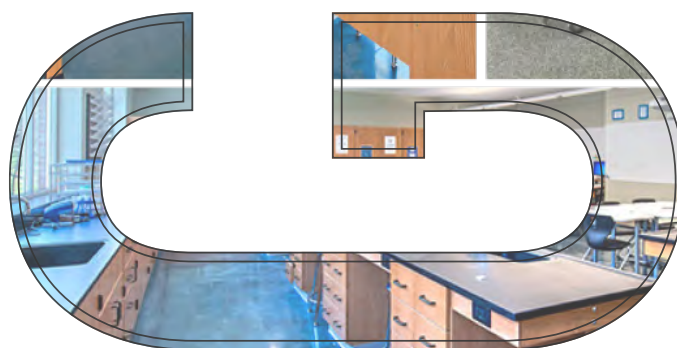


L O N G O  
// ASSOCIATES INC.



| 50 YEARS OF EXPERIENCE  
*CONSULTANTS, PLANNERS & PARTNERS*

| EDUCATIONAL FACILITY EXPERTS  
*LABORATORIES, LIBRARIES & AUDITORIUMS*

| QUALITY PRODUCT LINES  
*FURNITURE SYSTEMS & EQUIPMENT*



## WHO WE ARE //

**OVER 50 YEARS OF EXPERIENCE**

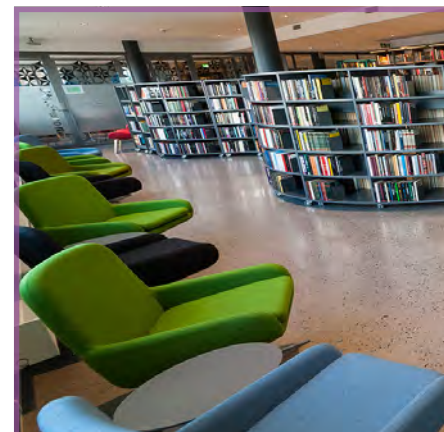
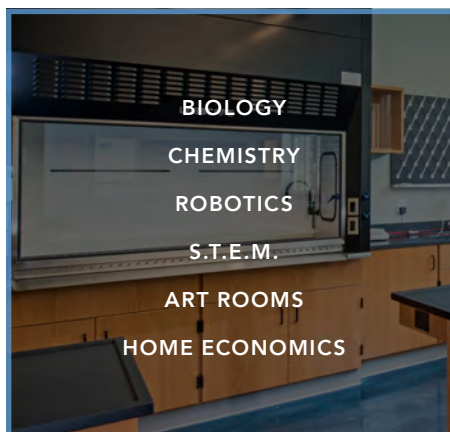
For over 50 years, Longo has been creating innovative, flexible learning environments for educational facilities with our unique furniture lines and specialized range of products. We offer our clients an unparalleled level of support from phase one of planning to complete turn-key installation services. Our professional services include workspace evaluation and planning, making material recommendations, helping with budget establishment, as well as delivering and installing everything on site. We also use value engineering throughout the design process to regulate project costs and maximize every dollar you spend. With Longo as your partner, you can skip the extensive bid process, avoid additional third-party fees, and save over 20% by purchasing your project through a national purchasing cooperative.

**PLANNING, PRODUCTS & PROJECTS**

Science and technology are advancing at an alarming pace, which is increasing the demands being placed on educators and facilities to better prepare students for tomorrow. Our vision for innovative design, insistence on quality, and focus on top-notch client service have helped Longo grow into one of the largest, most well-respected educational facility design consultants in the country. Our company offers complete product lines for every science application, library environment, studio, auditorium and theater setting. As an added value, we can combine our products and services to create unique packages for our clients.

Longo will ensure your lab, library, or auditorium project is built to specification, completed on time, and within budget. We've got the experience to plan, build, or renovate any educational facility regardless of size, location, or application. Our libraries are some of the most innovative educational environments in the world. From curved shelving and chic soft seating to display furniture and information desks, we are able to create inspirational spaces to accommodate the needs for library users of all ages. Longo also provides total laboratory workspace solutions for all science applications such as Biology, Chemistry, Robotics, S.T.E.M., Home Economics and Art.

When you choose to partner with Longo, our experience becomes your advantage.



## WHAT WE OFFER //



### KNOWLEDGE

We know how to **maximize usable space**; our team will provide the most efficient design solutions for you.



### PRODUCTS

We offer quality products to fit virtually any educational environment, built to your specifications.



### DEPENDABILITY

We work closely with our architects and engineers to ensure your project is built to spec, **on time and on budget**.



### SERVICE

Our turn-key project service is unique. We consult, design, provide materials, install, and manage your entire project.



### PARTNERSHIP

From the very moment we take on your project, we are **committed to seeing it through** to successful completion.



### PERFORMANCE

Our technicians are highly skilled and arrive well-equipped. They're trained to install every product we sell.



### VALUE ENGINEERING

You'll get the **best value for your budget** with contract pricing through one of our purchasing cooperatives.



LIBRARIES



CHILDREN'S ZONES  
COLLABORATIVE LOUNGES  
CONFERENCE ROOMS  
DISPLAY AREAS  
INTERACTIVE STUDY ZONES  
LEARNING CENTERS



AUDITORIUMS

**L O N G O**  
// ASSOCIATES INC.

## CONTACT US



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800.635.6646

## VISIT US ONLINE



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[www.longolabs.com](http://www.longolabs.com)

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ALL PRODUCTS + SERVICES ARE AVAILABLE FOR PURCHASE  
THROUGH THE FOLLOWING PURCHASING COOPERATIVES //

